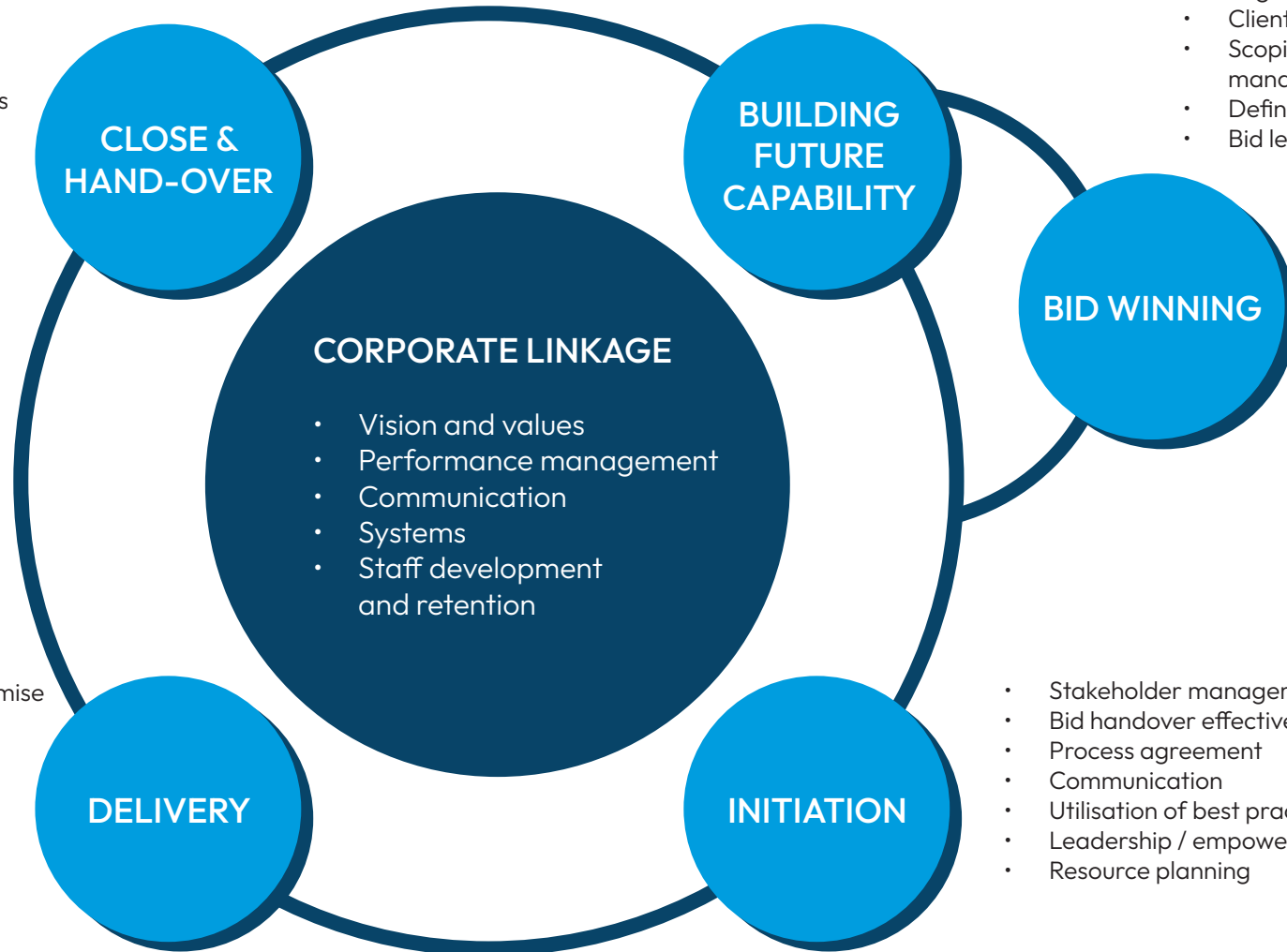


- Owning the application of the learning
- Ensuring the learning is transferred into the Project Lifecycle

- Learning and best practice reviews
- Personal development reviews
- Celebration of success
- Client satisfaction/perception
- Owning transference of best practice

- Align bid partners
- Client and bid Co alignment
- Scoping team size and management requirement
- Define bid winning strategies
- Bid leadership



- Alignment - delivering on promise
- Aligning vision and values
- KPIs and measurements
- People engagement
- Working agreement
- Process alignment
- Team structure and communication
- 'Right first time'
- Creating a safety culture

- Stakeholder management
- Bid handover effectiveness
- Process agreement
- Communication
- Utilisation of best practice
- Leadership / empower
- Resource planning